

CASE STUDY

Central Bedfordshire College

Further Education College - Dunstable
3792 Full & Part Time Pupils - Aged 16-19+



Central Bedfordshire College is a six campus further education college that aims to transform and enrich lives through learning and enterprise into employability. The College is committed to the idea that people can benefit from learning at all stages in life; whether people are interested in improving their career or developing a hobby.

The college is currently undergoing a £15million capital investment project which is due for completion in September 2015. When complete, the campus will provide centres of excellence by creating 'real work' environments, to raise training standards, benefitting the students and the wider community of Bedfordshire.

Data Cable / Audio-Visual Installations & Supply of Computer Hardware

“Central Bedfordshire College have used the services of NS Optimum for a number of years because of their competitive pricing, installation expertise, knowledge and understanding of products being sought and by far the most important factor is the after sales service. Any concerns are dealt with in a professional and timely manner and the personnel at NS optimum have a great approach to customer service. The recent install of 25 Interactive Projectors and Anti-Glare boards were installed to a very high standard and the onsite engineers engaged fully with the IT team to ensure smooth completion of the project.”

Dharit Patel - Technical Services Manager - Central Bedfordshire College



PARTNERSHIP OVERVIEW

NS Optimum's partnership with Central Bedfordshire College (CBC) started back in 2010 when the college were looking to procure a **large number of wireless laptops** along with suitable charge & storage solutions. After working closely with the college IT Dept to understand their exact needs and negotiating some very competitive pricing, **NS Optimum were awarded the contract.**

Being impressed with our work, Central Bedfordshire College looked towards NS Optimum for the supply and installation of audio-visual systems throughout the college. The project started with a single Smartboard and projector installation to show that NS Optimum's audio-visual systems are **installed to a high standard**, and this was soon followed by larger orders to kit out many of the colleges teaching rooms with ultra-short-throw systems and **large format installations** in the reception & halls.

In the 4 years following the initial contract with CBC, NS Optimum has **supplied & installed over 50 x audio-visual** systems throughout the college and has supplied over 400 computer systems ranging from NS Optimum PC's, branded PC's, branded laptops & Android tablet devices.

INTERACTIVE PROJECTORS

In 2014 Central Bedfordshire College approached NS Optimum to tender for a large contract for the supply of computer hardware and **installation of 25 x interactive Epson projectors.**

NS Optimum worked closely with the manufacturers involved to offer solutions that best fitted the college needs and again came up with competitive pricing. **NS Optimum were awarded the tender contract** and set about scheduling deliveries and installation timescales that fitted around the college timetables.

The 25 x Interactive projectors were installed along with anti-glare whiteboards, AV cabling kits, audio systems and **CAT5e data cable and electric socket installations**, all of which were carried out by NS Optimum in-house teams to ensure a high standard of installation.

“NS Optimum office staff and onsite staff have always been approachable and flexible in their approach and genuinely seem to have the customers best interests at the forefront. The onsite installation teams always go the extra mile to get the work completed to a high standard. I would definitely recommend NS Optimum.”

Eimantas Buzas - Head of IT Services - Central Bedfordshire College



contact us
01926 880300
sales@ns optimum.co.uk
www.ns optimum.co.uk

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